

THE INDEPENDENT

FORTIETH YEAR

GRIMSBY, WEDNESDAY, APRIL 1, 1925

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CO-OPERATION IS NOT DEAD WITH GROWERS

GROWERS MARKET PROBLEMS DISCUSSED

Meeting Held At Stoney Creek Addressed By Speakers Strongly In Favor of Continued Co-Operation—Would Form Brokerage Company.

On the afternoon of March 24 an important meeting of fruit growers was held in the Institute hall, Stoney Creek. Col. H. P. VanWagoner occupied the chair.

There was only a fair attendance. In opening the meeting the chairman said that it had been called for two reasons:

1. The directors of the Grape Growers Ltd. wished to meet the people of that locality.
2. To take action upon the Duncan report in regard to a large concern called "The Mutual Brokers," which has been fleecing the fruit-growers of Ontario and British Columbia, and also the consumers in the four Prairie provinces.

One of its practices was to require fruit damaged when it was not and return only half to the grower. This immense combine was seen as a threat to the fruit-growers and there to enquire into matters and he reported that it was a trick to lower the price of fruit. British Columbia was thinking of establishing her own agencies.

A. M. Cocks, of Winona, a director of the Niagara Fruit Packers, Limited, said that it was necessary to take action on the Duncan report, which was mainly on tomatoes, berries, etc. from British Columbia; but a thorough investigation of the grape growers' operations had also been made, their methods of business and sales account. The investigation of this big concern's methods of handling tomatoes, cucumbers, fruit, etc., showed a business principle of operation. It was a criminal combination of fruit trade in Canada. They were good selling agents but they took advantage of a situation that existed and the cause of the delinquency of "The Mutual Brokers" was to be found in British Columbia and the Niagara District, where a number of concerns acting separately in keen competition with one another had been selling a lot of the growers' fruit below its real value, and had kept the margin between the fruit-growers' expenses and sales for themselves.

As far as the Grape Growers, Limited was concerned the Mutual Brokers handled their grapes on a wholesale basis, and in each case the allowances and adjustments, rebates from sales, etc., were deducted from the growers' invoice, and they were held down to their five per cent. So the money went into the growers' pocket. But in the case of other fruit co-operatives the Mutual Brokers took their share, to the tune of thousands of dollars. The Grape Growers, Limited, adopted the only principle to protect the fruit grower as they sold their grapes to the Mutual Brokers Ltd. and fixed the price which was paid on the nail before the fruit left home, and according to contract they had to pay the freight and commission. The reason, said Mr. Cocks, why grapes sold at thirty cents a basket for the past five years was just that contract. And there was more respect for the grape company at Ottawa apparently than at Stoney Creek. The only way to save fruit on is to make it made to entire crop, and sales to be done locally. What is to be done? The people have destroyed themselves by dishonesty, but they were backed by the local dealers, of whom there are still 30 or 40 left in the business. If we get sufficient contracts by the end of next week we can sell the crop successfully. The grape growers are prepared to take the necessary steps. The best way to necessary steps. To form a domestic "the mutual brokers" agency owned and controlled by the growers. It is a contract held by the growers. It is (Cont. on Page Six)

EXAMINATION DATES ARE OUT

Time Table Announced by Department of Education—Commence June 22nd, Finish of July 7th.

The annual departmental examinations will begin this year on June 22nd for Middle and Upper school pupils, with the entrance exams, commencing on Wednesday, June 24th. The time table has been arranged as follows:

Monday, June 22—Middle school: Chemistry and 2nd year agriculture in the morning; Composition in the afternoon. **Upper school:** Chemistry in the morning and composition in the afternoon.

Tuesday, June 23—Middle school: History in the morning; English grammar and Latin authors in the afternoon. **Upper school:** Latin authors in the morning; Latin composition in the afternoon. **Upper school:** same as Middle.

Wednesday, June 24—Middle school: Grammar and writing in the morning; Geography in the afternoon. **Upper school:** French Model entrance: Grammar in the morning and geography in the afternoon. **Upper school:** Geography in the morning and geography in the afternoon. **Upper school:** German authors in the morning and German composition in the afternoon.

Thursday, June 25—Middle school: Arithmetic in the morning and literature in the afternoon. **Upper school:** French entrance: Arithmetic in the morning and French grammar in the afternoon. **Upper school:** Arithmetic in the morning; history and 2nd year agriculture in the afternoon. **Upper school:** Trigonometry, Euclid, and geometry in the morning; composition and spelling in the afternoon. **Upper school:** History in the morning; English-French entrance: Composition and spelling in the morning and French composition in the afternoon. **Upper school:** Art in the morning; botany and 1st year agriculture in the afternoon. **Upper school:** Physics in the morning and botany in the afternoon.

Friday, June 26—Middle school: Geometry in the morning; British history in the afternoon. **Upper school:** same.

Saturday, June 27—Middle school: Algebra in the morning; Ancient history in the afternoon. **Upper school:** Algebra in the morning.

Sunday, June 28—Middle school and Upper school: French authors in the morning; French composition in the afternoon.

Monday, June 29—Middle school: Literature in the morning; Literature in the afternoon.

Tuesday, June 30—Middle and Upper school: Spanish authors in the morning and Spanish composition in the afternoon.

GRAPE GROWERS LAST CHANCE

Fate of Company Will Be Decided Today, Which is Last One For Signing Contracts—Have Held Back

Today is the last day for grape growers to have their contracts in the hands of the Niagara District Grape Growers' Association if that body is to "question" it this year. At the general meeting of the association the directors were authorized to take steps to have the company wound up if sufficient contracts were not in by Wednesday, April 1st.

While a number of the growers have already signed up there are a number of the smaller producers who have been holding back. The benefits of co-operation, say those who are behind the movement, are too glaring to need any commendation and the farmer will make a great mistake if he allows the wonderful combination that has been worked up at present that it has been so successful in getting rid of his produce, he will find it hard to get back into the old ways of individual disposal of his crops.

The grape crop bids fair to be a bumper one this year as the vines look well all over the country. There is a great possibility in the bumper year of 1925 long outdoor.

CAMP OF THANKS
Mr. and Mrs. Kempling wish to thank their friends and neighbors for their kindness shown them in their recent bereavement, and also for the many floral tributes sent.

FLOWERFUL GRIMSBY

April showers bring Mayflowers, but Mayflowers around Grimsby do not wait for April showers; March saws being sufficient. Mrs. E. E. Farewell picked some Mayflowers in her own garden on Saturday, March 28.

TOWN COUNCIL IN SHORT MEET

Town Employees Will Be Paid in Cash in Future Instead of By Cheque—Idea is to Save Men's Time

The town council met in regular bi-weekly session on Wednesday night, March 25, with little business before the board.

Town workmen will now receive cash each Saturday noon, since a motion was passed to the effect that the treasurer issue a cheque for the amount of payroll, and make up pay envelopes in cash; and that he or his assistant remain in office from 12 to 12:30 to hand out envelopes.

This will obviate any delay in the men getting cheques cashed. Accounts to the amount of \$329.84 were ordered paid.

The council adjourned to meet on Monday, March 30, for the consideration of back taxes.

GRIMSBY BEACH LOOKING GOOD

Grounds Being Cleared Up—One Family Has Arrived For Summer—Many Cottages Being Renovated

Some considerable work in the clearing up line, and during the winter a few dead trees were removed.

Tom Wilkes is renovating his house on the northwest side of the beach, while on the opposite side near the entrance another cottage has received a new veranda, and been redecorated—the forerunners of other renovations that are ordered. At least one family has arrived for the summer.

On the lake front near the western limit of the beach a new house is being slowly brought to completion.

It is understood on good authority that the boat from Toronto will run daily irrespective of the amount of traffic.

The beach looks good this spring and from present indications, given a few days—and a few men—will be sparkling and open for the season.

GIVES COW FOR FEW DAY'S WORK

"I will give a good cow to the man who works two weeks satisfactorily, Louis Morgan, Niagara Falls, Ontario."

The above advertisement appeared last week in the Welland Telegraph. It does not say what the man is to do, but reference to the Bell Telephone directory gives the information that Louis Morgan is a fruit grower in North Pelham.

But the advertisement speaks volumes. It plainly says that the advertiser finds it difficult to get work satisfactorily, and it has come to a point where labor has to be offered to do a decent job.

Let us hope that the critic that sets the cow does not make his wife take care of it.

TRY GRIMSBY FIRST

How to Make Tax Returns

There seems to be some uncertainty as to who is or is not obliged to file a return. Decision in some cases, and in order that it may be relieved of doubt it may be stated that all unmarried persons having an income of over \$1,000, and all married persons having an income of over \$2,000 are obliged to make out returns, whether liable for tax or not.

Unmarried persons are allowed an exemption of \$1,000. Married persons are allowed an exemption of \$2,000.

The tax rate is 4 per cent. on net amount over that exempted up to \$5,000, and 5 per cent. above \$5,000.

N.P.G. HAS DECIDED TO QUIT BUSINESS

ROAD WORK IN THE TOWNSHIPS

Professors of Road Work by Township Councils—Hamilton With Representative of 10 Townships

The Niagara Peninsula Growers' Association has decided to quit business.

The earlier meeting the shareholders decided that if 300 contracts could be secured the company could do business on a basis, practically assured, of fifteen per cent. and the directors were given power to use their efforts to secure this 300 supporters and go ahead with the company, but in event of failure to secure the necessary quota they were likewise empowered to wind up the company.

This they decided on Thursday night to do, and a heroic effort supported by newspaper and men of business, has landed the support of the men it started out to help.

NATION'S LEAGUE IS EXPOUNDED

Miss Lella Metcalf Speaks to Lions Club—Joint Meeting With I.O.D.E. Tomorrow Night

At the regular lunch-conference meeting of the Lions Club of Grimsby, at the Village Inn on Friday, March 20, which was the most harmonious and successful one yet held, Miss Lella Metcalf, of the Canadian League of Nations Society, spoke to the club members.

Under the regular lunch-conference meeting of the Lions Club of Grimsby, at the Village Inn on Friday, March 20, which was the most harmonious and successful one yet held, Miss Lella Metcalf, of the Canadian League of Nations Society, spoke to the club members.

The Canadian League of Nations Society, formed in this country for the purpose of educating the country to the vast good being done, and to be done by the League of Nations, world-wide, was touched upon by the speaker—and her audience urged to give thought to the idea and, as business men interested in the political, economic and healthful welfare of their country, and the world at large, to give unqualified support to the project.

Under the joint auspices of the Lions Club, and Lincoln Loyalist Chapter I.O.D.E., a public meeting will be held in Moore's theatre, on Thursday (tomorrow) evening, at 8 o'clock, which will be addressed by Oliver Hezewood, chairman of the executive committee, Canadian League of Nations Society, Toronto branch, for the purpose of interest in the citizens of this district.

This meeting will be of an intensely interesting and educational character—and every citizen is urged to be present. As well as the speaker, educational films will be shown and the programme interspersed with musical and vocal selections by local talent. There will be no admission charge.

TRY GRIMSBY FIRST

TEI—THE INDEPENDENT

To all The Independent to any one happening in your neighborhood, your club, your lodge or your business, and let the world know about it.

A good many local organizations overlook an opportunity they may be freely theirs to get a lot of good publicity through the local newspaper.

For instance secretaries of fraternal organizations might hand in lists of newly elected officers for publication without having to have the information dug out of him, with a can opener.

It is not necessary to write them up just tell us about it, a phone call will suffice. Give us the facts and leave the writing to us if necessary.

Tell The Independent and we'll tell the world!

DEATHS
BUTLAND—At Hamilton, Bermuda, W. L. on 28th day, March 28, 1925. To Mr. and Mrs. Gordon H. Butland, a son.

CLARK—At Hamilton, Ont., on Saturday, March 28, 1925, in Dr. and Mrs. Harold Clark, a son.

GRIMSBY
GRIMSBY—At Grimsby, Ont., on March 28, 1925, to Mr. and Mrs. J. S. Grimsby, a daughter (Mary Elizabeth).

DIRECTORS UNABLE TO SECURE SUFFICIENT CONTRACTS TO CARRY ON BUSINESS AND DECIDE TO STOP—NEEDED 300, RECEIVED 198.

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NIAGARA FRUIT PACKERS LIMITED, FORMED TO CARRY ON WHERE DEFUNCT N.P.G. LEFT OFF—WILL IMPROVE METHODS, PROFITING BY MISTAKES OF FORMER ORGANIZATION—NO POOLING OF PRICES—THREE-YEAR CONTRACTS—NONE BUT GOOD PACKERS TO BE IN THE COMPANY.

That the co-operative idea, among many of the best fruit growers, has not abated, though the Niagara Peninsula Growers has ceased to function, was shown at a largely attended meeting in the banquet hall of the Masonic Temple, on Friday night when about one hundred growers from the immediate district met and formulated a new company to be known as Niagara Fruit Packers, Limited.

The proposed plan as outlined by Col. H. L. Roberts and the chairman, W. M. Stewart, was well received by the growers as was evidenced by their eagerness in signing up under three-year contracts, to deliver all their fruit, including grapes, to their company.

Operations will be along co-operative lines, but will also include a buying organization, and this outside business is expected to be quite large though it must be necessarily from selected growers—men who will pack properly. Charter membership in the new organization will be open only to growers who have proven themselves willing to co-operate, and who are known to pack and deliver fruit in first-class condition.

These members will have the privilege of packing fruit under the company's special brands; and it is proposed that these brands be in colors—as purple, red and blue. Division of profits will be based on amount of such special brands delivered; and a rigid inspection will be one of the important offices of the company.

In order that uniformity of quality may be maintained, a special brand of the new concern have been en-

thusiastic backers of and in close touch with the N.P.G. and are naturally in a position to take advantage of any mistakes of the old company. Especially is this the case in the matter of pooling prices, as this proved very unsatisfactory to many of the growers; and the yearly contract was a weakness of the old company that will be succeeded by a three-year contract.

The Niagara Fruit Packers, Limited, will have head offices in Grimsby, and already temporary offices have been secured. The provisional directors named at the meeting were: S. M. Culp, Beamsville; John Hunter, H. H. Ponton, Grimsby East; Col. Henry L. Roberts, W. M. Stewart, Grimsby; and a charter is being applied for at once through Ingersoll, Kingstone & Seymour, of St. Catharines.

RESTAURANT AND CHICK COOP

Town Council in Special Session Grants Permit For Letter, But Refuses License For Another Eating House

That the town council has some work to do was brought out at a special meeting on Monday night last when R. S. Johnson applied for a permit to erect a chicken coop on Elizabeth street north of the town hall, which was a flock of hens and wanted to fatten them until fall and then kill them; the permit for the coop to be for six months.

Long and prolonged was the argument but eventually the permit was granted on a motion by Durham and Burgoyne for Mr. Bird and Moxley also voted; Menzies and Wadsworth recording their votes as Nay. Mr. Bird and Wadsworth an amendment to permit the erection of the coop was 150 feet from the street line but the original motion carried.

Report of Hamilton applied for permission to place a food house on Main street west of the Ferry bridge, to throw light on the Valley View oil station. The council will look over the ground and if another pole is not needed the permission may be given.

J. W. Kunkle applied for a restaurant license for 64-68 Main street west and Bird and Menzies moved that it be granted, but the majority of the members thought there were enough eating houses in the town and voted the motion down. William Chivers applied for renewal of the Busy Bee restaurant license which was granted.

A prophet is not without honor except in his own country, and indeed, the bonds of Grimsby town are recognized as good if not ment by at least one local man. Harry Johnson told us and secured the town bonds amounting to \$4500 for the Livingston avenue curb and gutter.

PRESBYTERIAN CONGREGATION

About 150 non-concurring Presbyterians of Beamsville and Grimsby, congregated in Community hall Beamsville, on Sunday last when the Rev. Dr. J. A. Mustard, of the Dufferin street church, Toronto, preached. A large choir also assembled and services will be conducted each Sunday; while a Sunday school has been formed for regular classes, at which over fifty scholars attended on Sunday morning.

Next Sunday, April 5, the Rev. Mr. Hamilton of Knox College will be the preacher, and arrangements are being made for special Master services on April 12.

It is said that strong committees have been formed and services will be conducted regularly.

DECEIT

HAYES—Accidentally, in South Grimsby, on Sunday, March 22, 1925, George Edward Hayes, son of Mr. and Mrs. George Hayes, is his 13th year.

The world is full of two kinds of deceivers—those who feel themselves and those who try to fool others. It's a poor business any way you look at it.

The man who won't face facts himself, is apt to spread falsehood among other men. Believing in illusions is a dangerous practice when the welfare of others is involved.

Little deceits are often the seeds of great wrongs. Hiding what the lips speak, though sometimes useful, is never the best way out of difficulties.

NO CHANGES FOR NIAGARA PENINSULA!

"As far as I know, I do not believe there will be any change in the ridings of Welland, St. Catharines and Niagara Falls in the provincial redistribution bill, which is now being considered," which is the statement of E. C. This was the last of the most hectic week of the Ontario Legislature since the Ferguson Government assumed office.

All three ridings numerically are above the average, which it is said adds somewhat to the difficulties of making any change. It is not anticipated change. It is not anticipated change. It is not anticipated change.

Mr. Graves had nothing to say regarding any change being made in Lincoln riding.

THE PEOPLE'S PAPER THE INDEPENDENT

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J. ORLON LIVINGSTON,
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FACTS AND FANCIES

BY FRANK FAIRBORN
Jas. A. Livingston.

Big Company Will Be Missed:

The passing of the N. P. G. is greatly to be regretted—not because it was so successful—but because it failed to be more successful, and because its absence may be a severe blow to the fruit industry for many a day.

No doubt smaller co-operative companies and fruit selling companies will spring up in an endeavor to take the place of the N. P. G. to a degree, but for a year or two the big company will be sadly missed.

What I regret more than anything is the lack

of the "selling" of the fruit rather than the "production" of it.

It is amazing to me that sensible men will devote the time and labor that they do to the marketing end of their fruit and then when shipping time comes put rubbish on the market—I have no hesitation in saying that one-fourth of the peaches, one-half of the plums, one-half of the grapes put on the market last year were unfit for human use, and that the growers, dealers and co-operative companies knew when they shipped them that they were unfit for human food.

I am quite satisfied that the fruit growers will never again enjoy prosperity until they turn their attention to the production of Quality Fruit and offer it for sale at a fixed minimum price.

Individual growers may strive to produce quality fruit, but unless they ship to private customers who know them—their product will be lost in the shuffle and they will not reap the benefits they are entitled to.

There is one plan by which the fruit growers can reach prosperity and that plan can never be adopted until they cease arguing, grumbling, fault finding, self seeking and defrauding the consumer, and sit down and consider production and fixed minimum price.

I have worked out in detail a plan by which the fruit growers could make themselves "all well off" in five years. It would pay off their mortgages and put their industry on a solid, safe, sound financial basis in five years. But, do you think you could ever get two fruit growers to stop "arguing" and "scrapping" long enough to give my plan consideration? No, sir. All right then, let them continue their journey to the poor house—when they are ready, I am.

Let 'Em Fight:

If the union of two churches dis-unites one of them, not much progress has been made.

I often think that the priests, bishops and archbishops of the Roman Catholic church will have many a laugh over the Protestant church scrap. We couldn't blame them if they said: "Let the heretics fight."

Nickle Has Hands Full:

Between "beer" legislation and "church" legislation Attorney-General Nickle is having a merry time of it.

Civil Servants Fall:

And now there is another probe on in the Public Accounts Committee of the Ontario Legislature. One by one the civil servants have been falling by the wayside till one is led to say, "there are none righteous, no not one."

The inspector of prisons may yet have to inspect the inside of his own cell.

You would wonder how an inspector of prisons could do any harm—you would scarcely imagine him carrying off a jail. But, it appears he is suspected of carrying off a brick kiln.

Religion and Stills:

A week ago last Sunday ninety per cent. of the population of a mountain section in Kentucky were at church when the itinerant preacher held his fortnightly service—in that section there are ten flourishing stills. The people down there must combine religion and business.

A few Unarrested in New York:

More than 177,000 arrests have been made for violations of the Volstead Act in New York City during the past three years. If there is anybody in New York who has not been arrested I would like to hear from him. I hope our old Grimsby boys are still running at large.

But the arrests are not the worst of it—convictions have been made of over 7,000 years in prison. Oh, where are our wandering boys tonight? Oh, where are our boys tonight?

This statement is made by the prohibition commission to show that prohibition enforcement is becoming more effective. If it becomes more effective there will be nobody outside of the jails except the commissioner himself.

More than 400,000 stills and parts of stills and 39,000,000 gallons of distilled liquor have been seized, says the commissioner, during the past three years. Good gracious! What have I been doing away from New York the past three years?

Hokry pokry red skin winkum wum—he says that \$18,000,000 in fines have been imposed! Great Scott! Enough to pay off Grimsby's debenture debt and leave \$17,800,000 to the good!

The biggest fine was for conspiracy \$21-

NOTES AND COMMENTS ON CURRENT EVENTS

BY PETER PETERKIN

The writer was present not long since at the dinner in the Royal Cornwall Hotel, at which Sir George Paish, editor of the London Statist, and one of the greatest authorities in the world on economic and financial situation. Sir George was introduced as one who "had been everywhere in Europe and had seen everything," and his lecture proved it.

One of his declarations was: "that the League of Nations would not be effective until every nation in the world came in, and until then the peace of the world would not be secured." The first solution of economic problem is that peace, and new fundamentals are needed in international affairs not so much for national security and national interest by itself as for national security and peace through international justice.

The world was sick, he said, but was beginning to convalesce and an improvement has taken place during the past year which Sir George attributed to the willingness of the Entente to reconsider German reparations and to accept the terms of the Dawes report. The improvement in Germany's political situation was a hopeful sign and was brought about by France ceasing to collect reparations by forcible means.

"The condition of France is also improving, although its economic situation is still a cause of great anxiety. The internal war debt of France is 11,000 million pounds sterling, and to meet this on a gold basis taxation would have to be raised to one thousand million pounds a year. This is impossible. The total income of France is two thousand million sterling a year, and the most France can meet is 350 million pounds a year.

Accordingly Great Britain and United States will find it in their own interests to help France and prevent the fall of the franc. We must place France on her feet and forgive her debt. If this is not done, the bankruptcy of France may be inevitable. The world will be followed by other crashes. Germany, he pointed out, must meet its reparations, and the world market closed to its goods the time would come when it would be impossible for Germany to sell.

Germany has to sell its goods and buy raw materials to feed its people. Great Britain is in a similar situation with the world for its market, on which it depends. Those who shut out British and German goods by a high tariff are endangering the world situation. Sir George condemned high tariff, declaring that they were a mistake. "Most nations are building up high tariffs, and the result will be that their own goods will be kept off the world's markets."

"These nations," he said, "are slowly creating their own doom. If America continues its high tariff Great Britain will be compelled to restore Russia. Every country in Europe would find it for the common good to revise its tariff downward. Nations can not go on selling if they do not buy. We are all exporters and there are few importers today. To restore Russia credit would have to be granted, but that country could not offer security, which a business man could accept."

In a final most moving appeal, Sir George pleaded for more love and goodwill among the nations, and his concluding statement was: "Wars must cease or humanity perishes. The solution of our difficulties depends on ordinary men and women—upon public opinion, which is quick to understand, and it is the duty of politicians to keep their ear to the ground. The cry of every nation is for peace and the abolition

of poverty must be the goal."

At the dinner of the Grimsby branch of the Cost Accountants held recently at the Grimsby Hotel, H. T. Jamieson, president, was a comparatively recent addition to the ranks of the Cost Accountants, but he was a very successful one. He was introduced by the president, who said that he was a very successful one. He was introduced by the president, who said that he was a very successful one.

George Jamieson, president of the Grimsby branch of the Cost Accountants, was a very successful one. He was introduced by the president, who said that he was a very successful one. He was introduced by the president, who said that he was a very successful one.

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An attempt is being made at the present time to persuade the Grimsby branch of the Cost Accountants to accept a new rate. The committee has been trying to come to an agreement, but the rate has not yet been decided.

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BE USEFUL

There is but one straight road to success, and that is merit. The man who is successful is the man who is useful. Capacity never lacks opportunity. It can not remain undiscovered, because it is sought by too many anxious to use it.

It was dark, and the hour late, when the lone journeyer advanced unsteadily toward the concrete lamp post. Gingerly touching the rough surface, he felt around until he found a solid support and then leaned back, resting. After a few minutes, deciding to again pursue his alcoholic path, he turned and left carefully about the surface of the post. "Round and round he walked, never taking his hands off the concrete."

Amazement gave way to despair and at last, sinking down to the pavement he gasped:

"My God, I'm wasted!"

He rang in a little sooner than the fellows in the shop, and he stayed a little longer when the whistle ordered "Stop!" He worked a little harder and he talked a little less, he seemed both a little hurried and he showed little stress; for every little moment his efficiency expressed, thus his envelope grew just a little thicker than the rest. He saved a little money in a hundred little ways; he looked a little extra when he got a little rule. A little "working harder" took his little "leisure" time; he wrought each little part of it with patience most sublime. Now it's a very little wonder that he murmurs with a smile as he clips his little coupons. "Aren't the little things worth while?"

ISN'T IT THE TRUTH?

There must be low-brow books. If there was only meat to eat, infants would starve.

Puzzle: A boy getting \$16 a week is given \$50,000 worth of bonds to carry. Find the boy.

A system of government may be judged by the number of people who are trying to keep it.

Every town is a rotten town to the man whose neighbors have learned not to trust him.

A sufficient commentary on Mussolini is the astonishment caused when he is reasonable.

We have comparatively few naughty women, and they can't look that way in a barber chair.

She is old enough to be called "Miss" when she no longer makes a practice of losing handkerchiefs.

It's odd that Mr. Edison hasn't thought up a crossword puzzle to expose the ignorance of college men.

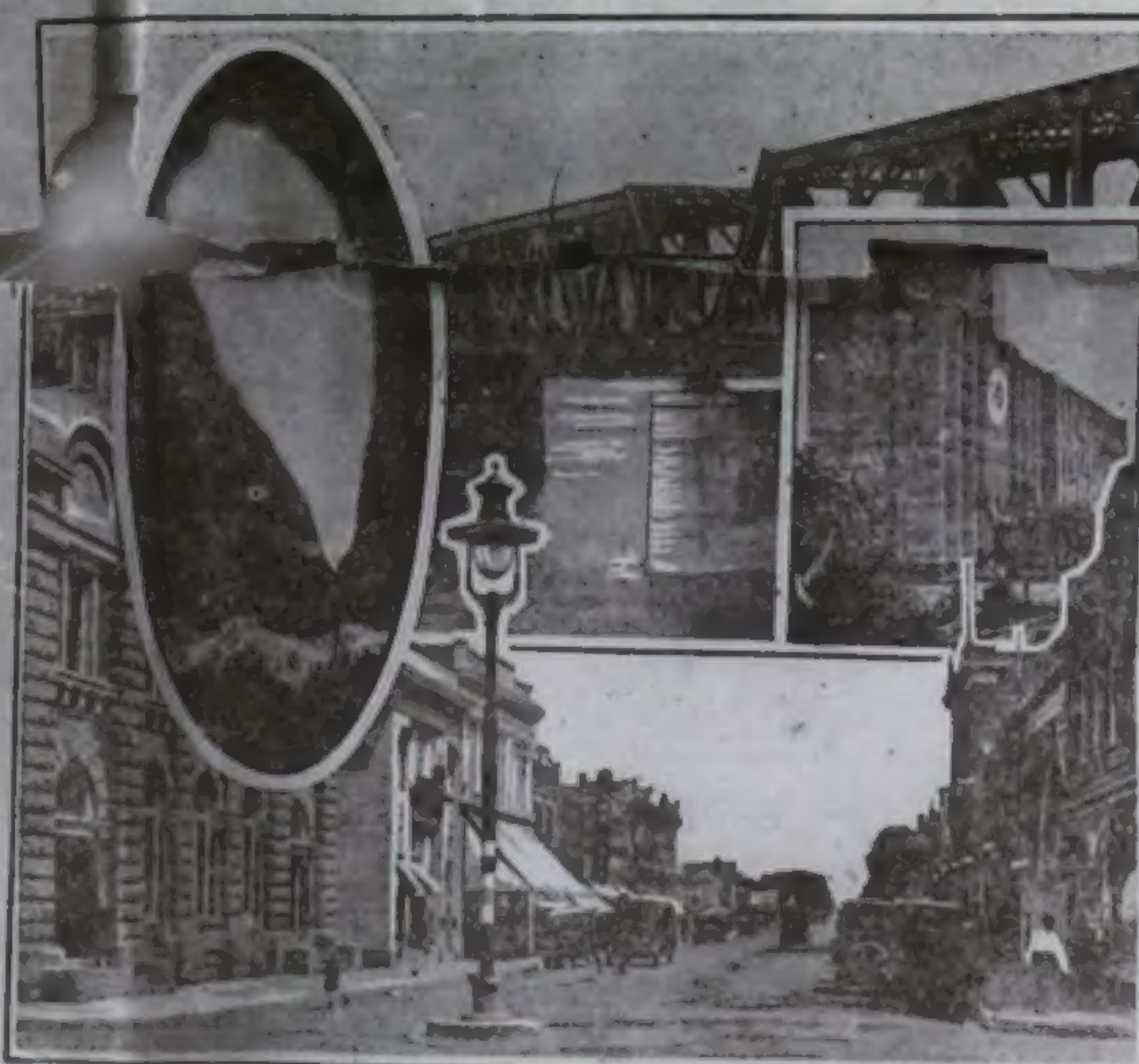
Some business men travel around so much that when they do eat at home they look for a menu.

Rejoice with the farmer if he succeeds in making a few shillings this year. He has it coming.

Blessed are the righteous for they do not litter up the front pages.

Some folks will take anything that is not nailed down except a hint or advice.

Struck Wealth of Gas by Accident



IN AND AROUND MEDICINE HAT. Second Street, a drilling company's derrick and the Canadian Pacific bridge. The latter is a photograph taken of the Big Chief natural gas well at Medicine Hat, July 15th, 1900. There was a cloud in the sky of 1900, and the well was 100 feet from the shore, on a point of land 150 feet from the shore.

JUST thirty-nine years ago, in July, 1885, to be exact, a small crew of men in the service of the Canadian Pacific Railway, unloaded a portable water-well-drilling machine at a point near where what is now the village of Allison, Alberta, thirty-five miles west of Medicine Hat, on the main line of the company. The crew had been sent to this spot to drill for water and not to work. Little did these men realize that they were about to make a find that was to be the beginning of a wide-spread industry. Perhaps they were disappointed when, instead of the water they were seeking, gas appeared in their well, but if they could have looked into the future they would have seen that this first gas well was to be the source of the expenditure of millions of dollars, the employment, directly and indirectly, of thousands of men, and the opening up of an enormous area stretching from the Peace River to the north to the Rocky Mountains in the west to the Medicine Hat, Saskatchewan line in the east.

So much interest was immediately aroused over the discovery of natural gas in this well that others were drilled in Medicine Hat, but the results were not gratifying until the year 1890, when gas was discovered in considerable quantity while drilling was being conducted in search of coal, and it was then found that it could be obtained in commercial quantities in what is now known as the Medicine Hat sand, at a depth of about one thousand feet. In 1906 the first deep well was sunk and a splendid flow of gas was encountered, from which the city of Medicine Hat has enjoyed the benefit of natural gas up to the present time, with the further prospect of a long-continued supply.

After this the Canadian Pacific Railway drilled a number of wells for its own use, and other concerns entered the field. The wells at Medicine Hat were drilled for oil, which was produced in small quantities in insignificant quantities being also encountered, but

these and many other wells resulted in disappointment to their promoters. There were times that the hardships and the tragedies and the losses far exceeded the successes and the gains, but this did not deter the men who were willing to stake their all on what they had undertaken to do, and it is to their determined efforts that the later developments of petroleum and natural gas are due.

The first gas well of importance to be developed was the Bow Island field, on which work was begun in 1900, on the south bank of the South Saskatchewan River on the Crow's Nest branch of the Canadian Pacific Railway. It was in this field that Canada's largest gas well was drilled, producing, when completed, approximately thirty million cubic feet of gas per day, and it was on the strength of this development that the enormous sixteen-inch pipe line, one hundred and seventy-five miles in length, was financed and built in order to supply the towns on the prairie. Other fields have been opened, among them that known as the Foremost field, located on Estevan Creek. In 1916 the first well was drilled here in search of oil, and at a depth of about two thousand feet, gas in very large quantities was found. Recently another well has been completed in this field, which is now producing over seventeen million cubic feet of gas per day and is one of the largest gas wells in Canada, giving to the towns and villages along this route an almost unlimited supply of gas. As many as three hundred wells have been drilled in Alberta up to the present time in various sections of the province. Not all have been productive, of course, some having to be abandoned on account of drilling difficulties, while others did not yield the field sought, or did so in such small quantities as not to be worth the expense of further development, and so were abandoned.

The possession of people of Alberta is of enormous value and its importance cannot be exaggerated. It has played a big part in the past and will play a big part in the future in the development of the province. It remains for the people themselves to see to it that it is properly used and conserved for posterity—Watersbury Magazine.

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May we have an opportunity of showing you how these papers will make new rooms of old ones?

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MAINLY FOR WOMEN

FINE TRESSES WOMEN'S RIGHT

Whether Sixteen or Sixty Every Woman May Have Pretty Hair—How to Achieve It.

Wouldn't you like to have hair like the story-book ladies—the wonderful tresses the authors describe in their books of fiction? If the heroine happens to be a brunette, the sunlight brings out red-gold lights in her dark curling hair. If she is a blonde, her hair shines like spun gold, and always there is a bewitching curl just behind the ear. If it happens to be auburn, it is like gleaming red-brown leaves on a crisp autumn day. Even the grandmothers have, invariably, marvelous pure white hair that waves perfectly.

But why need this sort of hair be confined to story-book ladies? Why cannot ladies outside of story books have it? That's the question I often ask myself when I see women flying about with neglected hair.

The fact is that, whether you are 16 or 60, you can have shining, attractive, well-cared-for hair. You cannot afford to let yourself look a day older than you are, or to let go any part of your natural charm.

In the first place, you must have the right things to take care of your hair. Any workman must have proper tools to work with, you know. You need new brushes so you always can have a clean one—combs, shampoo, brilliantine, bone pins, wire pins, invisible pins of several lengths, combs of various sizes, the wavers or curlers best suited to your particular head of hair, and yes—hair nets. You may not like them, and may say you never, never will have time to put one on—but there are times in every woman's life when a hair net is her best friend.

First, there is the question of the shampoo, and an important one it is. Only hair ought to be shampooed at least once a week. Very blonde hair should be washed often, as it shows the oil much sooner than dark hair. Dry, brittle hair should be washed not often, but once a month, but needs nightly massage and olive oil or an oily tonic to supply the necessary oil. Massage is especially needed for dry hair, as it stimulates the glands to action.

What to use for a shampoo is an individual proposition.

Dandruff, which so many women have, can also be cured by frequent shampooing. One of the simplest cures for this affliction is to rub a small amount of the scalp every night for a week, then shampoo and dry in the sunlight. This seems a strenuous and unpleasant task, but is worth the trouble. The oil should be put in a saucer, the finger tips dipped into it, and then massage the scalp with the fingers. In this way you can keep the oil from the hair to a certain extent, and the hair will not become unduly oily during the week. If you object to the cost of treatment, however, you can use olive oil or an oily preparation made especially for scalp treatment.

Wash the hair many, many times. The trouble with many home shampoos is that you do not get the soap out. Dry in the sunlight and open air if possible—but sunlight always.

If you have white hair, rinse it in boiling water. Don't overdo it and come out with a bright blue head—but just as fine linen will take on a slightly yellow tinge, so pure white hair is likely to go in final rinsing water put just a little ordinary bluing.

I usually, before you wash your head, for 24 hours the height of folly to brush your clean head with a soiled brush.

When it comes to tonics there are dozens, all of them with good qualities. But here again it depends upon the texture of your hair before you can make a permanent choice. Very blonde hair should never have an oily tonic, as this tends to darken it. Only hair needs a dry tonic; dry, brittle hair needs a grease or heavy tonic, with plenty of oil in it. Once you have tried several kinds and found the one best suited to you, stick to it as you would to a long lost friend. Then use your common sense in applying it to your hair.

Part the hair so that the scalp is exposed, and rub the tonic directly into the scalp until it is well covered. Then with your fingers massage the scalp tonic well into the pores until the scalp fairly tingles. In this way you get the full benefit of the tonic. If your scalp is in very bad condition, use the tonic every night for one week. After that two or three times a week will be sufficient.

Nine out of every ten women are more attractive with curling hair. Hot irons are not to be recommended generally, because they almost invariably burn the hair, but there are dozens of curlers that can be used safely.

Now don't say that they break off your hair and it is too much trouble—and a lot of other excuses. Everything worth while is more or less trouble, and if you wrap the hair softly it will not.

You owe it, not only to yourself, but to every human being who has to look at you to make the very best of yourself. Rub in your tonic, and while the hair is a soft damp put on your curlers. Unless your hair is just unusually stubborn it will stay in curl two or three days. Begin tomorrow to take care of your hair. It pays in more ways than one. Not only does it add to the health and beauty of your hair, but it adds to your health and beauty. Because, you know, you can't deal well if you don't look well!

And keep your hair always dressed. This applies to the woman who works in her kitchen as well as the woman who sits in an office, or who rushes about from one gay scene to another.

OVEN TEMPERATURE IS VERY IMPORTANT

The proper oven temperature is an important consideration in the successful preparation of food. A carefully prepared recipe is due to too slow or too quick an oven. Oven temperatures for various foods suggested by the home economics department at South Dakota State College are as follows:

Custards and meringues require a slow oven which ranges in temperature from 250 to 350 degrees. Spoon-cakes, steamed cakes, ginger bread, plain cake and cookies are baked in a moderate oven with a temperature of from 350 to 400 degrees.

A hot or quick oven, 400 to 450 degrees, is the best for Parker House rolls, popovers, baking powder biscuits and some quick breads. For biscuits and pastry, a very hot oven of from 450 to 500 degrees, is required.

WOMEN'S COLORS THAT SUIT YOU

Which Are Best—If You're a "Natural" Girl, Don't Worry. If Not, Is Not Lost.

When a woman has such a pleasing complexion, a change, dark or light, with alternating favor, is a thing to be desired. The "natural" girl, come into her own, and these women neglected "happy" form the majority of British women.

Do not be discouraged if nature has given you a complexion of a nondescript brown, and of an indeterminate gray or blue. There are three good reasons why you should rejoice.

First, you already have a very pretty complexion. Neither an "unnatural" nor a "natural" complexion is anything a little warmer than the other, and much clearer than the "artificial" color of your hair. It is a very great asset.

Second, you are the nearest person in the world to a choice as regards both style and color. You can wear black and white, and look "natural," or you can wear gray and green, and look "natural" in equal success. The dark girl can make her complexion and the light girl her blue eyes.

Third, you can wear a variety of colors, and your complexion will bring out the brighter shades of your hair and eyes, and show you in to advantage.

Your complexion is one which you can appreciate just yet. Your complexion is last longer than either the "artificial" blonde or brunette. "Golden" hair is very quickly lost, and once the hair has lost its gleaming, it looks lifeless. Dark people often seem sallow when youth passes and their hair seems to recede and wrinkles.

So do not let yourself feel downy—the fear of the "natural" girl, the decided shades in the color of the hair—nearly these complexions, crimson, bright pink, green, black, and sometimes yellow. Remember that you have the very sound reasons for being content with nature's gifts to you.

THE BUTTON PROBLEM.

Every woman has some special trouble in keeping her clothes in shape. More than one, sewing on buttons is a pretty nearly the most trying of all the most trying. This is especially so in the household where there are small children. The mother is just responsible for her children neatly, and dressed, when the very trouble of sewing on buttons is so trying.

It is the question of how to keep the lack of buttons from being a nuisance that is most tried. And even in a household with no servants and no children there seems to be a way to keep buttons in place. To be sure, a child's nurse should—but some sewing buttons is just the thing to do, and so the time is now convenient to use safety pins for the buttoning equipment.

Perhaps the best way to solve the problem is to do your utmost to keep buttons from coming off. Never put a ready made garment into use until the buttons have been sewed on a second time. Never put in use heavy thread when sewing buttons on and be sure your thread is sewed securely.

If the garment is of light material reinforce the buttons with a piece of tape run along on the back of the garment in the line where the buttons are fastened.

In work-a-day clothes have as few buttons as possible—that is in clothes that are most frequently washed. This may apply to home dresses, which may be made in slip-on fashion.

Buttons, when making improvements in thin materials, hold a piece of the material on the under side and cut the hole through this as though it were part of the garment. After washing the buttons, cut away the under cloth very carefully. You will have no difficulty, even with cotton, if you fold the cloth two or three times.

ENGLISH BREAD EATEN

The English are becoming more of a whole meal bread eaters. Since the war, when a loaf cost more than a year's pay, the English have turned to whole meal bread, and that white bread is probably one of the causes of the great decrease in the sale of white bread and an increase in the consumption of whole meal products.

This change in the national appetite has been a surprise to the bakers' association, which has based its statistics on the consumption of whole meal products.

Specific figures of one of the largest bakeries in London show the sale of whole meal flour in the spring of 1924 to be almost three times that of the previous December.

Last year some of the English millers installed machines to crush the whole meal flour, but even this is no longer necessary, for there is no social stigma attached to eating bread these days.

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MILLINERY
Special Bargains on Easter Hats from \$1.00 and up
Also Hats made to Order and Remodeled

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We have a new department in the latest style of Ladies' Spring Coats from \$12.50 to \$15.00

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Men's Work Shirts, 50c. and up
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Men's Sunday Shirts, 50c. and up

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Fashionable Footwear Inspired By Easter

Farrell's Footwear now steps gaily into Easter. In Fashions they meet every requirement of the smartest trend.

These style leaders carry the inspiration of Paris, the atmosphere of Fifth Avenue, and the creativeness of master designers.

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GOOD SHOES
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FACTS ABOUT TEA SERIES—No. 1

Tea as a Beverage

Tea first became known in China nearly 3000 years before Christ. In that country tea was greatly prized, both for its remarkable qualities as a beverage and for the almost religious ceremony attached to the drinking of it. Up to the sixth century, tea was used only for medicinal purposes. Even in the seventeenth century it cost \$25.00 to \$50.00 per pound. All tea caddies were constantly kept under lock and key. Today when even fine quality like "SALADA" costs less than one-third of a cent per cup, it is not surprising that the consumption of tea is increasing tremendously.

"SALADA"

HOT BUNS

For GOOD FRIDAY

If real old-fashioned Hot Cross Buns, the kind that always make you ask for more, are of interest to you—you'll surely leave your order at Jarvis' for your supply.

Good Friday will seem even better if you have an ample supply of these tasty Buns, made in a clean Bakery of the finest materials. To insure your getting sufficient quantities, leave your order today.

DAINTY DELICACIES

For The Easter Dinner

Cream Puffs—Cream Rolls—Marguerites—Meat Rolls—Jam Turnovers—Eccles Cakes—Weiner Rolls—Parker House Rolls—Cinnamon Buns—A wide assortment of Pies and Cakes including our popular Blue Ribbon Box Cakes in eight different flavors.

We make a specialty of Wedding Cakes, Birthday Cakes, Pastry Cakes, Patty Shells, on order.

SPECIAL EASTER GOODIES FOR THE KIDDIES

This year we have stocked a great variety of Candied Eggs, Candy Chickens, Rabbits and other Easter Novelties to please the children and the grown-ups too.

MAKE OUR MAIN STREET STORE YOUR DELICATESSEN HEADQUARTERS

Jarvis' GRIMSBY BAKERY
HOME MADE BREAD
WE HAVE A WAGON ON EVERY STREET EVERY MORNING

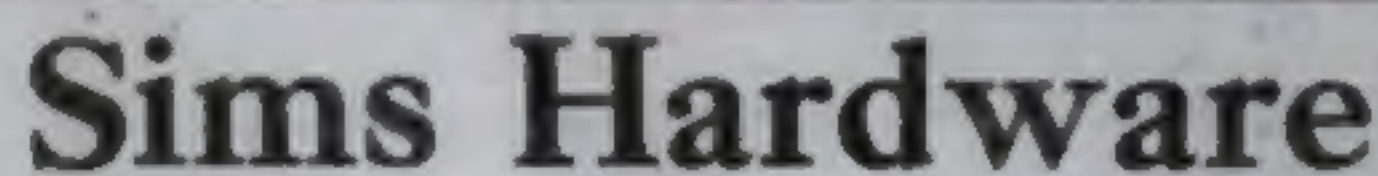
MURPHY'S
NIGHT & MORNING
KEEP YOUR EYES
CLEAN, CLEAR, AND HEALTHY

TRY GRIMBY FIRST

LITERARY AFTERNOON
Under the Educational committee of Lincoln Loyalist chapter I. O. O. F. E. at the Village Inn on Friday last, F. McPherson, principal of the Normal school at Hamilton, gave an interesting address on "Taking Things for Grate", which was listened to by a good and audience who followed the

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Beginning April 6th, the Canadian Postum Cereal Co. Ltd., will have a demonstrator in our store for one week, sampling their different lines of Cereals and Instant Postum.

Make it your business to call and see her. Everybody welcome.

FOR THUR. FRI. AND SATURDAY

Another barrel of those nice fresh SODAS	2 lbs.	25c
FINEST OLD CHEESE, per lb.		35c
ATLAS BRAND PEAS (Just a few left), 2 cans for		25c
DOMINION TOMATO SOUP, 3 cans for		29c
SLICED TABLE BEETS, per tin		15c
WHOLE TABLE BEETS, per tin		25c
AYLMER RED PITTED CHERRIES (a scribbler with every can), per tin		25c
SUGAR, 10 lbs. for		73c

PHONE ORDERS EARLY
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 **FRIDAY, 12.15 sharp.**
VILLAGE INN. Local
citizens interested in the re-
vival of a band (Boys'),
will be present to lay their plans be-
fore the Club. **LIONS, BE PRESENT ON TIME.**

Invitations are being sent out this week for the opening dance of the season at the Deer Park Golf and Country Club, on Easter Monday. Norris Orchestra will provide the music.

The 4.00-making class held by the Womans' Institute during the past two weeks, came to a successful conclusion on Friday afternoon, last. All members agreed that the instructor, Miss Campbell, was most capable and pains taking.

Nominations for three trustees of the new police village of Vineland were held last Wednesday, and the voting takes place today. These nominees are Roy Houshager, Harvey Houshager, John Morrison, John Pile on, Edgar Selder, Simon Updegraff.

Frank Sommer,

An important real estate deal was put through last week on a valuable property close to Seasideville, whereby Charles Wanklin disposed of his eight-acre tract. The price is said to be \$2,000 and the twenty-thousand dollar more.

With a view to having it moved back into line with the rest of buildings, a number of Station road property owners at Winona recently asked Council: Glover to bring the township Council's attention to a frame story on that road which stands much nearer the street than its other buildings. This matter was brought up in council, where it was found that such a building could be done unless the building had been erected less than ten feet from the road line, the distance set by township by-law.

Under the direction of the board of managers of the Stoney Creek Methodist Episcopal church, a religious census of the village and surrounding district was taken last week. The district extends from the lake shore to the north, and from the lake shore to the sixth concession on the mountain, and it is expected to complete the work by next Saturday. When finished the board will have reliable figures, giving the population of the village and surrounding district, and will make use of them in the interests of church work.

Different localities of the fruit belt are governed by different weather conditions and therefore the fruit experts at the Vineland station are not wholly able to give a definite opinion on the condition of the fruit buds without an examination in these localities. "Reports from the Vineland station are to the effect that trees had wintered over and the few that had been so examined, as to the state of the buds, were of a satisfactory nature. A fuller report will be forthcoming at a more reasonable time.

A Community meeting to give information on the aims and work of the League of Nations will be held on Thursday, April 2, at 8 p.m. in Moore's Theatre. The speaker will be Oliver Leeseuwold, chairman of the Executive Committee, Toronto. Japan, a member of the League of Nations society in Canada. Educational films will be shown also. Eastern slides relating to Geneva and the League of Nations. Musical programme. All are invited. The success or failure of the League rests in a grave responsibility upon the people at large. If we are indifferent, we will run on in the old ruts to plunge, before we know it, into anarchy and worse war."

pena is a Teutonic word which originally meant little more than the spring constant. Now when employing the word in an unscientific sense we think of a season of penance and ~~penance~~ office. In the old days the season was kept quite in a solemn ~~separation~~ ^{separation}, with much fasting and self-denial, and was not always of forty days duration as it is now, but when the East was thoughtless to try days was kept ~~kept~~ ^{kept} a very strict winter. Indeed, the English historian, who has been called a ~~man~~ ^{man} of letters, has admitted. The Bishop had to light candles a day of bread with little milk and one egg. St. Gregory, writing to Augustine of England, said: "We abstain from flesh meat, and things that come from the flesh such as, cheese and milk" in these times people are seldom of such heroic mould.

LADIES'
DEPARTMENTAL
STORE

Always High Class
Always Low Price

Ladies--

**IN OUR
OUTLET DEPARTMENT
We Have Old Clocks to
Serve You**

MARGAINS

Shoes

**FRI., SAT.
SPECIALS**

EAST COAST BREAD	59¢
CUPP BREAD	59¢
VENETIAN MILK	55¢
STOCKING	55¢

MAIN ST. GRIMSBY

"THE HOME OF QUALITY GROCERIES"
For Cocoanut Layer Cake

Baker's Coconut makes your cake as delicate, as rich in flavor as if made with fresh grated coconut.

We Have Two Kinds of Baker's

FRESH—Grated with the milk in sealed tins.
SOUTHERN STYLE—Moist and sweetened, but without the milk; also in sealed tins.
 Also Ceylon Fine Ground and Featherstrip in bulk.

Brown's Old Home Potato Loaf

The bread that is different. Have you tried it? We get it fresh daily; also Brown's Wholewheat Bread. Nothing like good bread to make the meal a success.

For That Fruit Salad

We have Apex Pineapple Tid Bits at 30c per tin or Apex Canned Grape Fruit Sections at 35c per tin.

J. P. ROBERTSON

Phone 225. Quality Grocer, Grimsby

MOORE'S THEATRE
Attractions

Wed. April 1st,
"Boyz n' Rich"
with
Claire Windsor and Don Lyle
and
a comedy

Wed. April 4th,
"Volando"
with
Marlene Davies
Patino News and Aurore Pah
Nga. April 5th.
"Planners in Heaven"
with
Nana Daniels and Richard Dix
and
a comedy

Wed. April 8th,
"Foolish Gal"
and
a comedy

FROM AWAY DOWN SOUTH

To the Editor of The Independent
Dear sir:—Congratulations to
Peach Kings' Success to "Pod"
his team.

FRED HENRY,
Nashville, Tenn. 11
Nashville, Tenn. March 20, 1938

TRY GRIMBY FIRST

Auction Sale

OF FULLY ACCREDITED
AYRSHIRES

GOODMAN PETTIGREW,
Auctioneer
JOHN M. JOSLIN,
Broker

Sheik of Mena Village Host to Canadians



Photographed above are Nasr Enani Khattab, who recently succeeded his father as sheik of Mena Village, and Deane H. Dickason, well-known newspaper man accompanying the Canadian Pacific S.S. "Empress of France" on cruise of the world, who went the following interesting despatch covering the caravan trip of the Canadian and American tourists, and the death of their host, Enani Khattab (right).

"Thirty-two of us left Cairo by river steamer, debarking sixteen miles up the Nile at Bedraheen, whence we journeyed by camel, donkey and sand-cart through Old Memphis and its necropolis Sakkara, another sixteen miles out on the Libyan desert. There a Bedouin food, listened to Bedouin music and watched Bedouin dancers far into the night. We did not reach camp until 9 o'clock the last two hours riding having been made in the light of the moon. At midnight the moon was at its zenith. Enani Khattab, a forty-two year old, popular and friendly man, the most popular and friendly of the Bedouin sheiks of Egypt, had been laughing, dancing and conversing with the rest of us. At one he went to his village, Mena, at the base of the Pyramids, to meet prior to returning with us to Cairo the next morning.

A Bedouin Camp. He was conversing with his young daughter when he was seized with an attack of the heart and died almost instantly.

His son Nasr, 24, popular and handsome, succeeded him as sheik of the Mena Village, with about 6,000 inhabitants. The guests were permitted to finish their breakfast before the news was broken to them. We returned—after a night of exquisite adventure. More than 10,000 attended his funeral in the quiet little village among them a considerable number of our passengers who had grown to respect and admire Enani after a few short hours with him. He spoke seven languages and in a gentle, well modulated voice that must have earned him great reverence from his subjects, who as sheik—mayor, police magistrate, justice of the peace, city council, et al—ruled nobly and well.

GROWERS MARKET PROBLEMS

(Continued from Page One)

no use placing a government official at the head of a fruit business. You must find your own man. British Columbia has said: "If the rest of the province won't do it, we will go on alone" and they have got a charter out and are planning to get the business of the 50 jobbing houses. "We do we come in? B. C. will sell its fruit on the plains which will compete with yours, and competition will force yours and their fruit to be dumped on that market, so that you will both be disgusted. But they prefer to go in with you, and then both can make money. Substitute a grower-owned corporation and link up with that every other fruit section of the Dominion, and also have an export department. Ontario has the best apples in North America with the poorest prices, because they never know what market they can sell in. The British Government since Christmas has practically given an order to Canada for four million boxes, and a large number of barrels. The fruit must be packed right, etc., and then we can sell all the apples we can handle at a profit. The Niagara District Grape Growers Co. will lead a hand provided they have representation on the board. During their first years of experience the Grape Growers, Limited, have done three things. They have sold the crop on a broker's basis at a better price than ever before for retail. They have only taken \$4,200 out of the growers' pockets to do this, and there is a reserve of over \$20,000 to show for it. They have shown integrity in finance. The right method of marketing. You are going to lose that April first, if you don't give us control, and have nothing to put in its place. We will not give up the principle of co-operative marketing to sell half your crop to dealers. You can't keep it from the market to yourselves. St. Catharines will drive it down. It is not a question of business at all, but a question of character, which is not to be met by business methods. Those who have made money outside of the company will not do so any longer. I believe will do it."

Deputy Minister F. C. Hart was the next speaker, as follows: "Co-operative marketing is an important problem in all our farming branches, especially so in the case of tender products, such as fruit, milk, honey, etc., but we have had some remarkable results. In regard to the grape problem, the Grape Growers, Ltd., have done a remarkable piece of work and are to be congratulated on what has been accomplished. The existence of a co-operative changes everything. What would have been our conditions if there had been no co-operation? Co-operation is the merchandising of a standard line of goods. The same principle of marketing is followed in everything that is marketed on a standard basis. It is the bringing to order of the workers who are manufacturers of that product. Most manufacturers are an example. The first thing they did was to standardize their product. Grading is the first principle. To turn out something that is worth more money, and then have a way of marketing it. You can't sell rotten eggs, poor or green fruit, etc. The attempt to do so is what is holding up our crops, especially perishable products. There must be proper business machinery for selling. You have to take over the functions of some middlemen. Hire your own middlemen. Your executives must be honest and efficient. Failures are owing to the lack of sound business sense of executives. Business ability is essential to success. All failures are due to some business reason. The board must have their eyes on their hired business managers. They must give frank and clear statements at all times of the state of their business. No secrets. Extension of markets is not properly taken care of by ordinary middlemen. The honey business in Ontario was in bad condition. Every one had his own line of customers, competing with one another, and the poorest salesman set the price of honey. The English market only knew New Zealand honey. Canadian honey was not known at all. A co-operative was formed with a business manager. Now two years since 80 to 85 per cent. of Ontario honey is sold through that company. First they grade their honey with a board name. Light honey of the best quality has a special brand and a new distinctive package. Immense savings in this method. By system honey went to the nearest place and great savings were effected. Before co-operation each shipper had his own crates, all sizes and shapes. Now there is one standard package. The savings in these ways the first year covered the total cost of business. The co-operative opened up markets in the west, England and France, and instead of getting 6 to 7 cents per lb., they are now getting 14 cents per lb. Our Ontario honey is now equal to New Zealand honey and goes to markets never known before. To protect our own markets we must co-operate, other countries are doing it and we would be left behind. New Zealand is taking a cheese market away in England because of this."

In closing the meeting, President Gallagher, of the Grape Growers, Ltd., said: "We have come to the parting of the ways. We have got to have control of the market or we can't dictate the price. The wine grape buyers had it their own way. Now we set the price and they are satisfied. On the first of April we will cease to carry on, if we don't get your contracts."

The Niagara District Grape Growers Co. deposited its plan for the coming year on its food as the same might suggest. Although it is particularly fond of corn, especially sweet corn, yet its menu includes celery, green beans, potatoes, spinach, etc., and the national franchise and scores of other plants. In Massachusetts, where the pest has been established for several years, it is reported on feeding on more than 200 different plants.

TRY GRIMSBY FIRST

HOBES

BAY TEAM, 6 years, twenty-eight hundred, \$12.
TEAM—Team it legged, 5 and 7 years, twenty-eight hundred, \$12.
GREY ORION, 8 years, four-hundred, \$12.
CHESTNUT ORION, 6 years, twelve hundred, \$12.
BROWN ORION, 8 years, twelve hundred, \$12.
BROWN ORION, 8 years, eleven hundred, \$12.
TWO DAYS each. Any trial given.

PETER DMOND
350 yards south of Stop 131, just west of Brantford. Phone 71 ring 5.

Bello Baby-don't

Use it your baby's health. It's a package in your pocket when you go home to night. It's a package in your pocket when you go home to night. It's a package in your pocket when you go home to night.



WATCH OUT FOR PESTS ON ROSES

The following information is taken from a long article in the Canadian Horticulturist on the subject of the Rose Rosette Disease. This is one and one-half to two inches in diameter, is not infrequently found on and at the roots of cultivated roses. The insects which cause this conspicuous gall is a four-winged fly, with a short, round, reddish body. The only remedy is to cut out the infected portions of the plants and destroy the same by burning. There is one other rose gall which is sometimes encountered above, namely, the Mossy Rose Gall, Rhodites rosae L. This is a conspicuous mass, formed by several hard cells around the stem, and covered with long filaments, mostly green but frequently strongly tinged with red. Brown and persistent in winter. Common on sweetbrier rose. Any such galls noticed should be removed at once and destroyed by burning. The Rose Midge—The Rose Midge, Dasynura rhodophaga Coq., which has caused serious damage in greenhouses, has in Ontario been found to attack hybrid teas and hybrid perpetuals grown outside. The occurrence in gardens, however, is apparently unusual. Shoots infested with the larva of the midge grow crooked, and, as a rule, wither and die. A full account of the insect is contained in Entomological Bulletin No. 21, "Insects Affecting Greenhouse Plants," published by the Entomological Branch, Department of Agriculture, Ottawa.

One Bottle of Carnol

relieved his weakness
Three bottles of Carnol restored him to perfect health

Don't let yourself get run down. When your system is weakened and you are likely to take anything that is going. If you feel tired, depressed, weak, nervous, watch yourself. These are the warnings to you that something serious may follow. It's at a time like this that you need a tonic—something which will take up your system, purify your blood, give you energy, give you strength. This is the way Mr. Collins felt before he took Carnol. He says: "I was in a run down condition for six months. I was very weak and suffered from loss of appetite. I tried all kinds of drugs I thought might possibly bring relief, but without success. Then I met a friend. After stating to him my condition of health I referred to different drugs I had taken without benefit. Then he advised me to try Carnol immediately. He told me not to spend another cent for needless drugs that would not even bring temporary relief. Then I purchased one bottle of Carnol which relieved me of my weakness. After taking three bottles the bloodiness of health, which I formerly enjoyed, were again restored to me. As a builder and upholder, when weakening conditions exist, there is nothing equal to Carnol. I can boast of my health now. I stand up, as of old words to praise Carnol for all the good it has done for me. I have proof of what it can do and advise all suffering under such conditions to give Carnol the first trial. A trial will convince you and if continued will bring permanent relief. Then I purchased one bottle of Carnol which relieved me of my weakness. After taking three bottles the bloodiness of health, which I formerly enjoyed, were again restored to me. As a builder and upholder, when weakening conditions exist, there is nothing equal to Carnol. I can boast of my health now. I stand up, as of old words to praise Carnol for all the good it has done for me. I have proof of what it can do and advise all suffering under such conditions to give Carnol the first trial. 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WHY NOT BUY WHAT YOU MAKE?

If Others Bought All Foreign Goods
How Would You Sell Your
Labor or Goods?

The following from a trade journal called *Canada's* was written especially for this journal and its reader; but the subject and some are applicable all along the line.

We are not very strict vegetarians at our house, especially during the winter months. One vegetable (or two) if it's some special occasion) not including, of course, the old reliable "spud", bring the usual allotment for the dinner menu.

Now there are some members of the vegetable family that I'm not very partial to, and one of them is corn—especially if it's canned. So when this variety makes its appearance on our table (as it does occasionally) it usually evokes some good natured comment. A short while ago we had some that was of a little deeper shade of yellow than what we were accustomed to seeing. I presume the sweet woman, who rules over our household, expected that remarks of some kind would likely be made about its appearance, for she forestalled us with the information that it was a new brand that the grocer had specially recommended for a trial. Under ordinary circumstances, an incident like this would have passed by unnoticed, but the "deep color" and the "new brand" aroused my curiosity and to satisfy it I hunted up the empty can. To my surprise I found it was an imported article, bearing a foreign label printed with foreign made ink. Now a very large percentage of our business is with Canadian lithographers, who annually print millions of color labels for Canadian canners and other Canadian firms manufacturing food products. When the corner grocery stores begin supplying foreign made products, instead of those of Canadian make, it logically follows that our customers will suffer a loss of that amount of business and that we will also lose a proportionate amount of ink. A while later I called on the grocer in question and pointed out to him that when he sent us foreign made canned goods he was hindering our business and making it harder for me to do up enough \$2 to liquidate his monthly statement. By crying that's a tough proposition at the best of times, without having a handicap placed on it. Now, I don't advocate that we should buy Canadian goods just because they are Canadian; but when the essential requirements of quality and price are favorable in comparison, then, I believe we should give the preference to the made-at-home article. Ever since the days when Sir John A. and Wandering Willie McDougall stomped the country on the National Policy, we have had to listen to all sorts of pro's and con's about the tariff, with its many ramifications, and its effect on the farmer, on the manufacturer and on the consumer, etc., etc. Yet amidst all the political perambulation this one fact remains unrefuted. When we buy from a foreign source we get the goods and the foreigner gets out money, (with the profit on the transaction). When we buy at home we get the goods and we keep the money at home, where it goes into circulation among our own workmen to be used in buying other Canadian made products. Unemployment and the stagnation of Canadian industry will naturally follow if we unthinkingly pursue a policy of buying foreign made goods in preference to those of our own. What we need, as a people, is a strong optimism for the future and a steadfast faith in the ability, honesty and dependability of Canadian industry.

A LITTLE TALK ON THRIFT

By R. W. Munn, President American Society for Thrift

Many of the greatest business organizations of the present day owe their origin to the careful frugality of some strong-willed man who knew the value of saving the pennies.

In none of these cases was there a great amount of money involved at the beginning, but the processes of saving small sums developed men of strong character whose strength of will brought success.

When we save money we should not think exclusively in terms of dollars and cents. We should remember that these practices of thrift are developing character as well.

On the other hand, those who squander money should not deceive themselves with the belief that their losses are financial ones alone. They are losing opportunities and throwing away careers.

Saving money is within itself a most commendable performance when it is accomplished in the right spirit. But its collateral effects upon our lives are worth infinitely more than the accumulation we may lay by through our frugality.

Thrift is not entirely an economic virtue. The thrifty man is happy not merely because of his financial independence. In a finer way, he is happy because of the wholesome effect his thrift has on his own moral standards. He is sure of himself. He knows his own strength. He faces the future without fear. He knows that he will never be a failure because he has shown himself to be the master of his own actions.

It is in these respects that thrift proves itself of the greatest value to any man or any woman.

Johnny, a little boy of four years, was being cared for by a nurse during the illness of his mother. The doctor who visited the sick-bed was very fond of the "little boy."

One day, as the kind old man was leaving the house, he addressed Johnny:

"I shall bring you some candy when I come back."

"No, Mr. Doctor," said Johnny quickly, "bring Nurse some so she won't eat any."

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CARROT 10¢

THE RENNIE SEEDS

THE WILLIAM RENNIE SEEDS

TORONTO

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Which has proven to be the most dependable and efficient machine on the market. No vexatious breakdowns or delays

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WE ARE AGENTS FOR THE DOMINION, PARTRIDGE AND K. & S. TIRES

These are all too well-known to the motoring public to need any introduction from us—all we have to say is this: "We think we can sell you tires as cheap as any place in Canada."

Come in and let us quote you.

SPECIAL K. & S. SUPREME CORD 30x3 1/2, Oversize, extra heavy, guaranteed for ten thousand miles. Price \$10.00

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PEERLESS POULTRY FENCING

Rigid and strong. Built to last. Just the thing for poultry runs—needs no top or bottom board and costs no more than light poultry netting.

4-ft. high, 18 wires, per rod **80c**

3-ft. high, 20 wires, per rod **90c**

6 ft. high, 22 wires, per rod **\$1.00**

LAWN MOWERS SHARPENED

in shape for the spring work.

Brown & Bryden

PHONE 21 AGENTS GRIMSBY

Advertisements Run in The Independent Always Bring Results

PASS IT ALONG

If we should move out there,
One thing we know—
We'd plant a garden, then
Let Idaho.

When moving up that garden, Sam,
If you should,
A moving picture of the dream
Would be a lot of dough.

We've often seen an onion rot,
Along the garden walk,
And many times we heard a squash
And many cabbages still;
But nothing ever happened
In a new-fangled show,
That'd pass your garden staid,
If you should.

We, too, would see young Idaho,
But when we're chiefly wish,
Is just to see what Florida
When Florida's a thing
—Collingwood Bulletin.

And when all Idaho's costume is,
When we see that garden fair?
May we expect a Utah suit
Like we've seen our Delaware
—St. Catharines Standard.

Should we see Idaho,
We'd wish with might and main;
Twould be right, I really know,
To drive a man insane
—Des Moines Express.

If we should move out there,
We'd plant Idaho;
And when we see that garden fair?
We'd wish a Utah suit
—St. Catharines Standard.

We'd wish a Utah suit;
And when we see that garden fair?
We'd wish a Utah suit
—St. Catharines Standard.

DIRECT TOLL SERVICE FROM GRIMSBY

The direct toll service which has been in effect for some time between Grimsby and Hamilton has been augmented on April 1st. On this date Grimsby can be connected to Hamilton in a similar manner, so that communication through the district should be greatly facilitated.

In the operating method, the Grimsby subscriber who wishes to call Grimsby or any of the places named will give the name of the distant place and the number wanted to the operator who first answers him. When he says "Grimsby 67" or whatever the number may be, he will hold the line, as on a local call, until connection is established.

The rate for such station-to-station calls is 10 cents for a five minute conversation. As this service is also available from Grimsby to Hamilton, it is expected that the traffic over these lines will be considerably increased, but the higher efficiency of the operating method will greatly facilitate the transaction of business of social affairs by telephone.

HOCKEY COMES HIGH IN SOUTH

(Toronto Daily Star)

A Toronto young lady, who is spending the winter in California, writes to her mother as follows, regarding the introduction of hockey at Los Angeles and the opening of the Palace de Glace, "The Pacific Coast's only ice palace," where skating sessions, according to the program, gentlemen are not allowed to skate in their shirt sleeves, and "hats will not be allowed on the ice."

The young lady's letter, which is most interesting, is as follows:

"We were all over at the new skating rink Monday night to see the first hockey match and I must confess on the evening. In the first place, I laugh this off among your Toronto friends. They asked and got \$4.45, \$1.25, \$2.25 and \$1.10 for the seats—fancy that—for a hockey game."

"The rink is not as big as the Arena, but is beautifully decorated. Big white spotlights hang from the posts and electric blue ceiling is studded with spotlights, and it is 'highly decorated.' The hockey game was a masterpiece. Five minutes some one was up and someone else was down, their wind and hold up the game. They brought him in. That, however, being over the audience took to their skates, but their heels, and I just stood and gaped. That's the only word to describe my amazement. Almost every woman on the ice was attired in a white flannel sport outfit, with bright colored hat and scarf to match, and white kid gloves. Most of the hockey boys were white. The majority of the men were dressed up in old-fashioned 'suits' and one man had a stand-up collar bow tie, and white flannel socks with white stockings."

The program that occupied the house during the game were attired in wonderful outfits, mostly white and red, and I couldn't get over the style of the skating costumes."

"This is no ordinary skating rink for hockey. It is the real thing, the sporting element of Hollywood and Los Angeles, and you would like it at the costume and think of a party, that look at the ice and think of winter, and finally I was all mixed up and didn't know where to place the scene at all. Forget to tell you the eleven piece orchestra which played throughout the evening was in a dress attire. Can you beat that? The men did skate without hats, too, and one skater was called 'Palace de Glace' not Glace."

"I'm telling you it's a truth that I say I was much happier when I was poor."

"Then why don't you let your husband go, and be poor again?"

"That would be of no use. I'd feel miserable thinking of the fact that I'd be poor with money."

"I'm telling you it's a truth that I say I was much happier when I was poor."

"Then why don't you let your husband go, and be poor again?"

"That would be of no use. I'd feel miserable thinking of the fact that I'd be poor with money."

PAINT! PAINT!

We Carry a Complete Stock of the Famous

Low Brothers
PAINTS & VARNISHES

Known all over the continent for their Excellence and Economy. Consult us for estimates before Painting and Varnishing.

"High Standard" LIQUID PAINT

The reason for the superior covering, hiding properties, and durability of Low Brothers "High Standard" Products, is to be found in the purity of the lead, oil and other ingredients used; the care exercised in their manufacture, and the fineness to which they are ground by very powerful machinery. They give a beautiful protective finish which lasts for years.

NEPTUNITE VARNISHES

The most nearly perfect Varnishes made. They will not crack or turn white under hot or cold water. Will withstand the heat of boiling dishes, etc.

Qts. \$2, Pts. \$1.10, 1/4 Pts. 60c

Porch Floor

Low Brothers' Porch Floor Paint combines durability with attractiveness. It is easy to apply, and once on, it stays on for a long time. It is made especially for Porch Floors.

Qts. \$1.50, Pts. 80c

Floor Paint

This is a Floor Enamel of superior durability. It is easily applied, dries overnight to a hard, smooth finish. Lasts away with scrubbing.

Qts. \$1.50, Pts. 80c

House Paints

A gallon of Low Brothers' "High Standard" Paint will cover 1000 square feet to the gallon, dries quickly to a high gloss finish and lasts for many years.

Qts. \$1.50, Pts. 80c, 1/4 Pts. 45c

Radio-Gloss

A new automobile Auto and Furniture Polish. It produces a brilliant gloss and contains no wax.

8 oz. 60c, 16 oz. \$1.10

Auto-Gloss

Any novice can refinish his car in a few hours with Auto-Gloss. It gives a rich, hard, weather-proof gloss. Dries quick and is very durable.

Qts. \$2, Pts. \$1.10, 1/4 Pts. 60c

MELLOTONE Flat Wall Paints

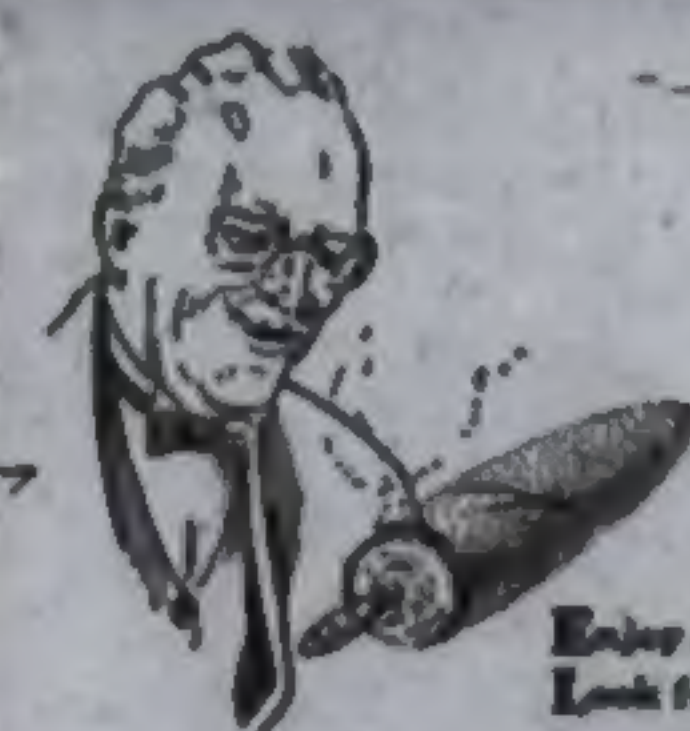
Mellotone is a beautiful and washable flat wall paint. It is easy to apply, dries quickly and is very economical.

Qts. \$1.40, Pts. 75c

SIMS HARDWARE

PHONE 130.

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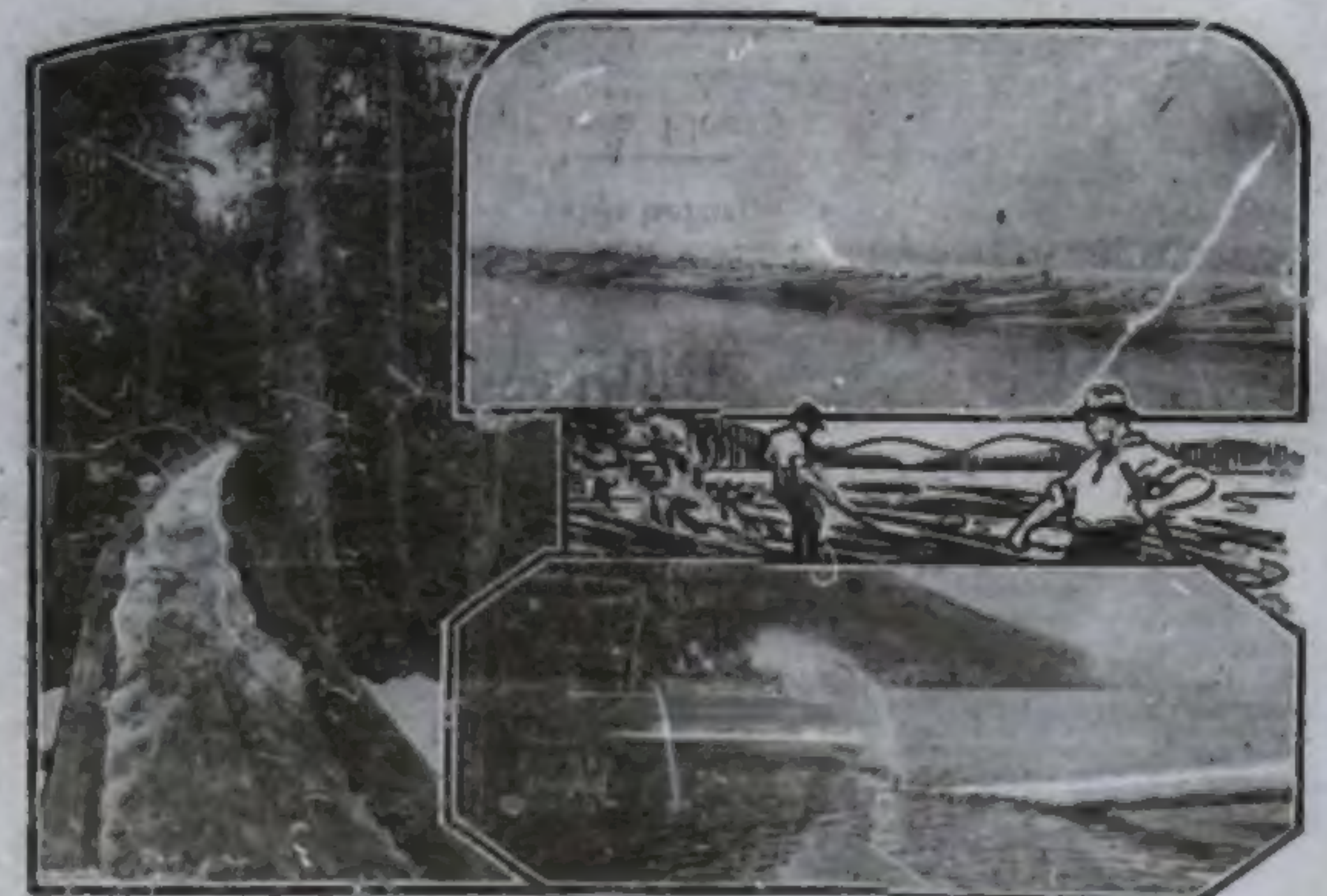
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Immediately used it to use
Entirely at our expense
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One whole box of El Cielo.

W. WEAVER, 119 Prospect Ave., Hamilton
Representative

Spring Drives Will Start Soon



Although underground cables have taken thousands of poles from city streets, the broad highways between cities are still cluttered by gleaming copper wires—cables after miles of stony poles. In Canada the yearly consumption for telephone, telegraph and power use alone is some 110,000 poles. Soon the winter's cut of telephone poles will come.

surging through the flame and plunge into the peaceful waters of the lake. From here they will be collected and loaded on to railway flat cars and distributed to all parts of the country. In a comparatively short time these same poles will be standing erect once more, doing their part in carrying the wires over which the waves of communication flow.